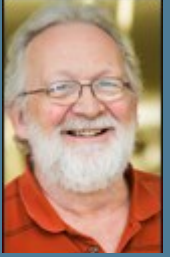


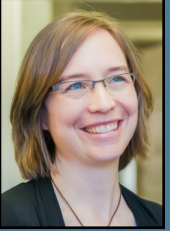
Management Transition Seminar Faculty



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United States
Department of
Agriculture

National Institute
of Food and
Agriculture



**WESTERN
EXTENSION
RISK MANAGEMENT
EDUCATION**



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Oregon State
UNIVERSITY

**Family Agricultural Enterprise Succession:
A Management Transition Seminar**

Focused on Success in Succession

Targeted Education

This workshop series will jump-start the transfer of your farm management to the next generation or other successor.

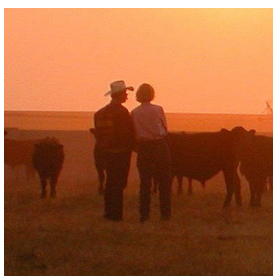
Transferring management is the first step toward retirement for the current farm owners. It is also the first step toward transitioning ownership of the farm to the next generation.

Our curriculum will help you:

- ⇒ Focus on the future of your farm
- ⇒ Structure dialogue between generations
- ⇒ Determine a realistic timeline for farm transfer
- ⇒ Identify obstacles to shifting management roles
- ⇒ Meet professional development needs of incoming leaders
- ⇒ Improve family confidence in making changes
- ⇒ Review business structures that can ease ownership transition
- ⇒ Prepare for professional advisor meetings

Who Should Attend

- Families who love their family farm!
- Families interested in maintaining the financial health of the farm business
- Families that have identified or are working to identify a successor—both generations must attend the seminar
- Farm owners who are ready to make progress in estate and succession planning for the business



“We gained a greater understanding of what is required for transition and we’ve started a dialog to move forward.”

Cattle Rancher
Spring Workshop

Seminar Registration fee is \$40 per person which is used to cover meal costs

Choose your location:

1. **Medford, Nov. 6 & Dec. 12-** SOU Medford Higher Education Center (Room 129), 101 South Bartlett, Medford OR 97501
2. **Klamath Falls, Nov. 7 & Dec. 11** - OIT (Mt. Thielsen Room, College Union), 3201 Campus Dr, Klamath Falls OR 97601

Session 1. 9:30 am-3:30 pm

Family business systems
Building unity in the family
Family meeting basics
Risks of delaying owner retirement
Identification of farm management functions
Panel of family farm owners and successors

Between Sessions: Participants hold a family meeting & complete homework

Session 2. 9:30 am-3:30 pm

Farm owner retirement income needs
Next generation farm leadership
Retirement advisor perspectives
Business structures to support retirement
Developing family transfer plan
Follow up resources to meet family transfer needs

For more details visit familybusinessonline.org or call 800-859-7609

Registration Form

One form per family

Contact Name

Name of Farm or Ranch

Best Way to Reach You:

Email _____

Cell Phone _____

Home Phone _____

Address _____

City _____

State _____ Zip Code _____

Attendees: _____ x \$40 = \$ _____ total

Enclose check for total, payable to:

Austin Family Business Program

382 Austin Hall

Corvallis OR 97331

Please indicate for which seminar location you would like to register (Circle One)

Medford: Nov. 6 and Dec. 12

Klamath Falls: Nov. 7 and Dec. 11

CUT HERE COMPLETE AND MAIL IN WITH PAYMENT