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## When to contact us:

Please contact our office if you are considering a fundraising campaign or have any questions related to fundraising, gift acceptance, donor relations, bequests or trusts, endowments (new or existing), memorial gifts, capital campaigns, University development or gift administration policy, ANR delegations of authority for gift solicitation and acceptance, or fundraising events. We look forward to assisting you.



*Faulkner Farm, purchased by the Hansen Trust, a gift of Thelma Hansen*

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## *University of California Agriculture and Natural Resources*

*Office of Development Services  
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*September 2011*

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University of California  
Agriculture and Natural Resources



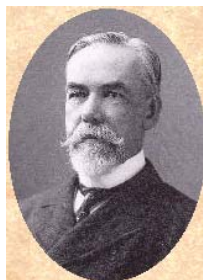
## ***Office of Development Services***



## *Development Services*

Each year, ANR receives nearly \$3 million in private gifts to support our research, extension and 4-H youth development activities. The Office of Development Services offers policy and administrative support services to ANR units soliciting private support. Services include University policy oversight and advice related to fundraising campaigns, donor recognition, planned gifts, gift acceptance and acknowledgement, and the establishment of new endowments. Development Services also serves as the liaison with Institutional Advancement, General Counsel and the Real Estate Services Group as appropriate. Additional functions include stewardship of ANR's endowed funds, and ANR retiree relations. The California 4-H Foundation seeks financial resources to support the California 4-H Youth Development Program.

Please let us know how we can assist you.



*Theodore Kearney*  
whose gift established  
ANR's first endowment

## **We can help you with...**

Planning undraising Campaigns

Bequests and Trusts

Life Income Gifts

Gifts of Real Property

Fundraising Events and Related Activities

Endowed Funds

Gift Acceptance/Gift Processing

Donor Recognition

Retiree Relations

## **Contact Us**

### Development Services

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### California 4-H Foundation

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