

!!!! Adventures in Stewardship Projects !!!!

High Sierra Ranger District
Sierra National Forest



Power 1 Thinning Project

- 212 Acres Understory Commercial Thinning
- 6593 tons (Or 1947 Ccf) **Advert Value = \$10,681**
- Mandatory – 15 acres mastication
 - Optional – additional 51 acres mastication
 - additional 208 acres tractor pile

Successful Bid – Stumpage: \$31,183

Mastication - \$700/acre

Tractor Pile - \$350/acre

Murphy's Law - "If anything can go wrong it will!"

- ❏ **Nothing is as easy as it looks. Everything takes longer than you think.**
- ❏ **Whenever you set out to do something, something else must be done first.**
- ❏ **If there is a possibility of several things going wrong, the one that will cause the most damage will be the one to go wrong**
- ❏ **Things get worse under pressure.**
- ❏ **Every solution breeds new problems.**

❏ **Nichols' Fourth Law –**

"Avoid any action with an unacceptable outcome."



Authority

- Highway 168 Fire Safe Council, Collaboration Documentation - Community Wildfire Protection Plan, 2004 Revision
- Decision Memo, Categorical Exclusion, 4-26, 2004
- Regional Forester Approval, 8-26, 2005
Following Forest Proposal Application, 7-20, 2005
- Contracting Officer Delegation,

Integrated Resource Contract

- Two Flavors <http://fsweb.wo.fs.fed.us/fm/stewardship>

- **Timber Sale Contract PLUS** work

Integrated Resource Timber Contract (**IRTC**) 2400-13(T) 9/2004

- **Service Contract PLUS** wood!

- Integrated Resource Service Contract (**IRSC**)



Considerations



- **Collaboration** – Locals, Area of Concern
 - What is the LOCAL community?

- **Small Business**

Small Business Administration Linda.Hagen

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- **Regional Office Review** (different than Authorization)
- **Electronic Environment!!!!**

Preparations

- **Cruise Design** (Tree Measurement Preferred) FSCruiser,2005
(75%-90% of sale value applied to Mandatory Service Work)
- **Salvage Component – Scaling Method** (Weight)
- **Property Boundaries and Easements or R/W**
- **Appraisal** (TEA – Product Price Check)
(Service Cost Estimates – Confidential)
(Service Work Plan and Map)
(Treatment Priorities – Mandatory vs. Optional)
- **Contract – Internet Form template**
(Normal Operating Season for Service Work)
(Performance bond)
- **Reporting - TIM**

Advertisement and Award

- No Down Payment
- No Midpoint Payment or Periodic Payment
- No Bid Guarantee
- Sale Length
 - 1-3 year – Flat Rate
 - >3 year - Escalate!!!! (Oh, Mine Gott!)

“These decisions were made yesterday and will be coming out in the new handbook that will be issued.....”

Solicitation and Offer

- **Best Value Bidding**

- A. **Pecuniary Offer** (Un-numbered 7/2003 Form) Price Proposal

- B. **Technical Proposal** Requirements:

- Organizational Experience

- Organizational Past Performance

- Local Community Economic Enhancement

- Understanding the Government's Requirements

(Evaluation Factors are described in Solicitation)

- These two items (A&B) become part of the contract upon execution of the Contract

Award Process

- Determining Responsiveness of Offer
- Proposal Evaluation (EvaluationTeam/CO)
- Protection of Offeror's Information supplied in Submission
- Clarification of Pecuniary and Technical Proposal – Discussion, Not Negotiation
- Second Round Proposal Evaluation
- Award Letter and Letters of Negative Award
- Determination of Bidder Responsibility and Qualification to receive award

Award and Execution

- TIM and TSA
- Financial Worksheets
- Bonding

Operations

- ◆ Operating Schedule and Preoperation or Prework Meeting
 - Representatives
 - Elements of Technical Proposal are binding parts of contract
 - Schedule of work
 - ◆ Discussion of what and where
 - ◆ Deviations from Technical Proposal?

Payments

- ◆ Scaling Deposits
- ◆ Advance Deposits:
 - Needed to cover Associated Charges
 - To cover Stumpage charges for timber estimated to be cut in not less than 30 days nor greater than 60 days, if sufficient credits have not been established.
 - Advance deposits can be: Cash, Payment Bond, negotiable securities, or Letters of Credit

Stewardship Credits

- ◆ Established by completing Mandatory or Optional Stewardship projects
- ◆ Accepted work is credited to the Integrated Resource Account or ATSA as work proceeds.
- ◆ Earned Stewardship Credits can be applied toward the value of goods removed