

Cattle movements and marketing in California

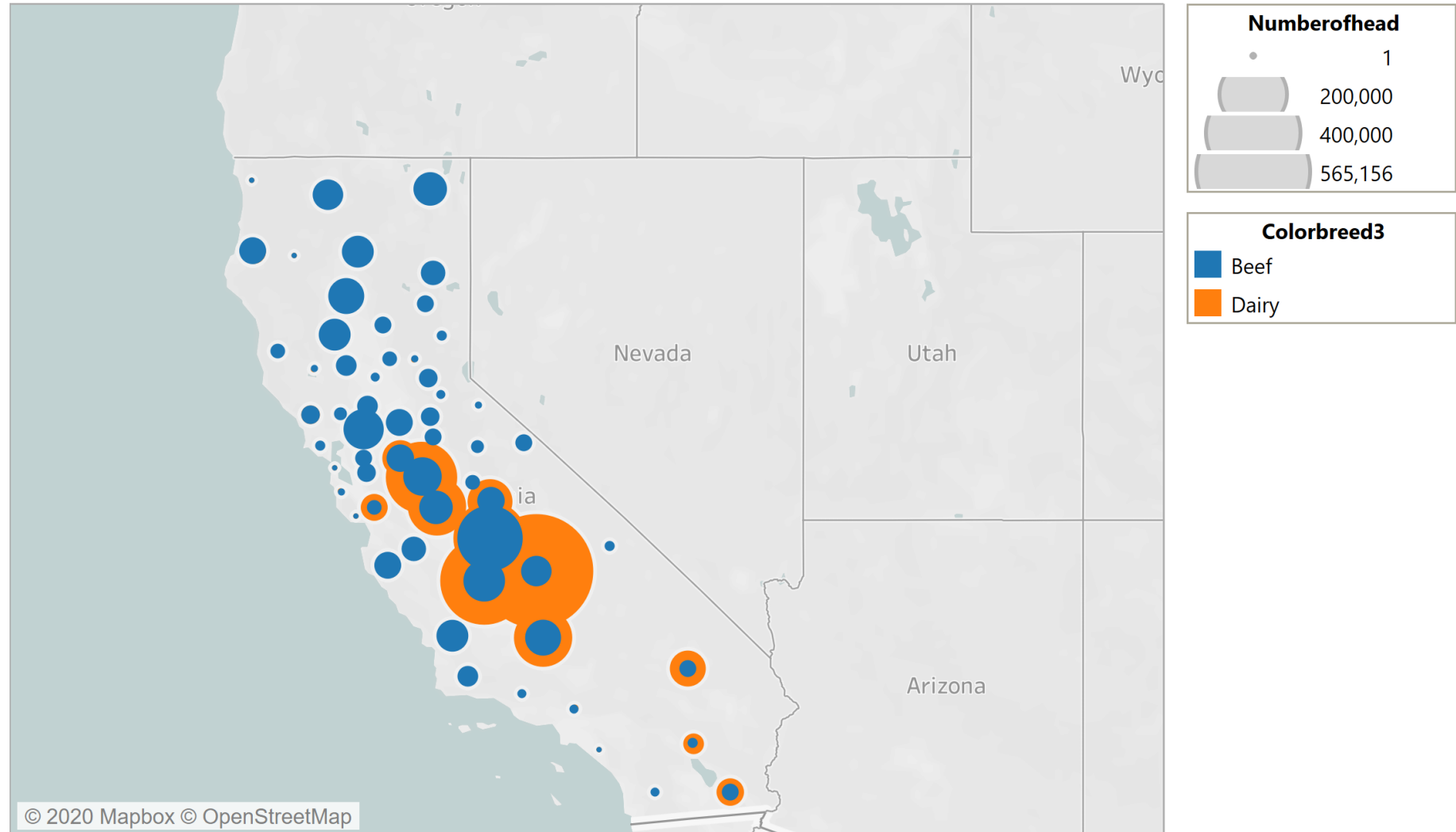
Based on CA Brand Inspection Data 2017

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- UC Cooperative Extension
- January 2020

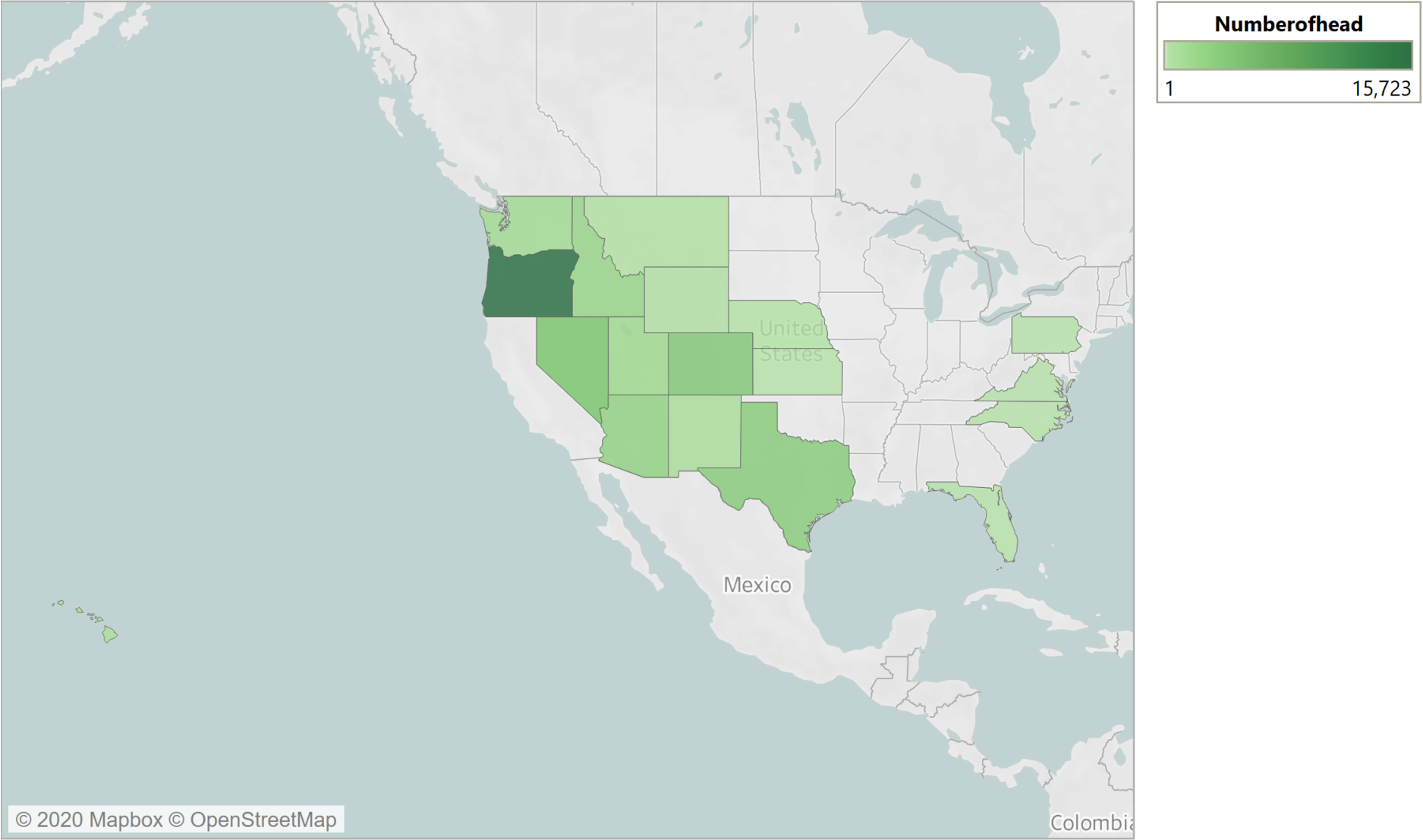
Beef Cattle Production in California

- Infrastructure and markets influenced by dairy beef
- National scope in terms of feed resources and cattle
- Production on California's rangelands is seasonally based to fit forage!
- Direct marketing is limited (< 2%)
- Lots of small producers raising calves
- Most producers rely on auction yards, feedlots and slaughter houses.

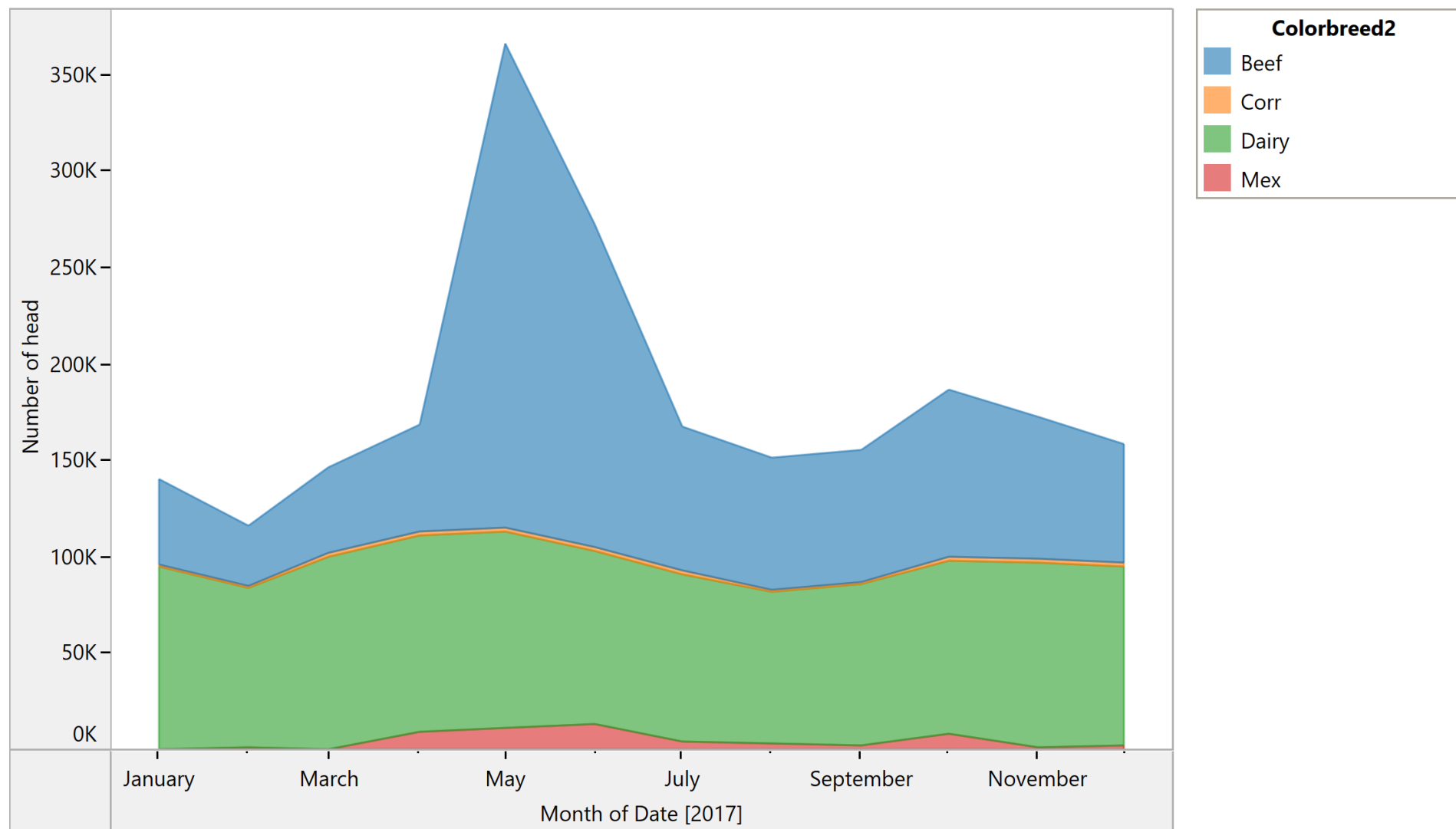
Beef Production: Where are beef and dairy cattle coming from in California?
(Beef 1.2 million head; Dairy 1.9 million head)



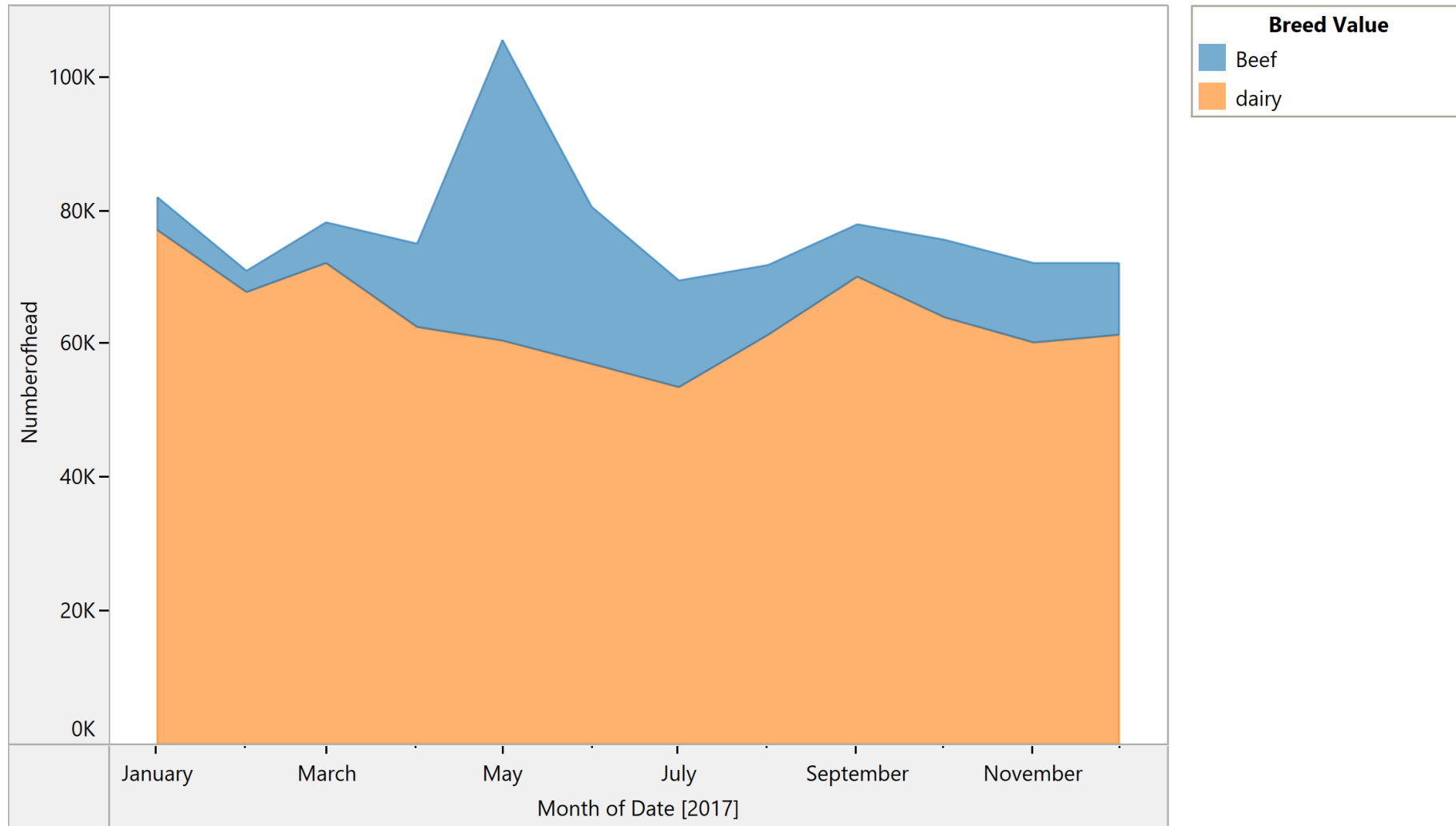
Where are beef cattle in California from out of state coming from?



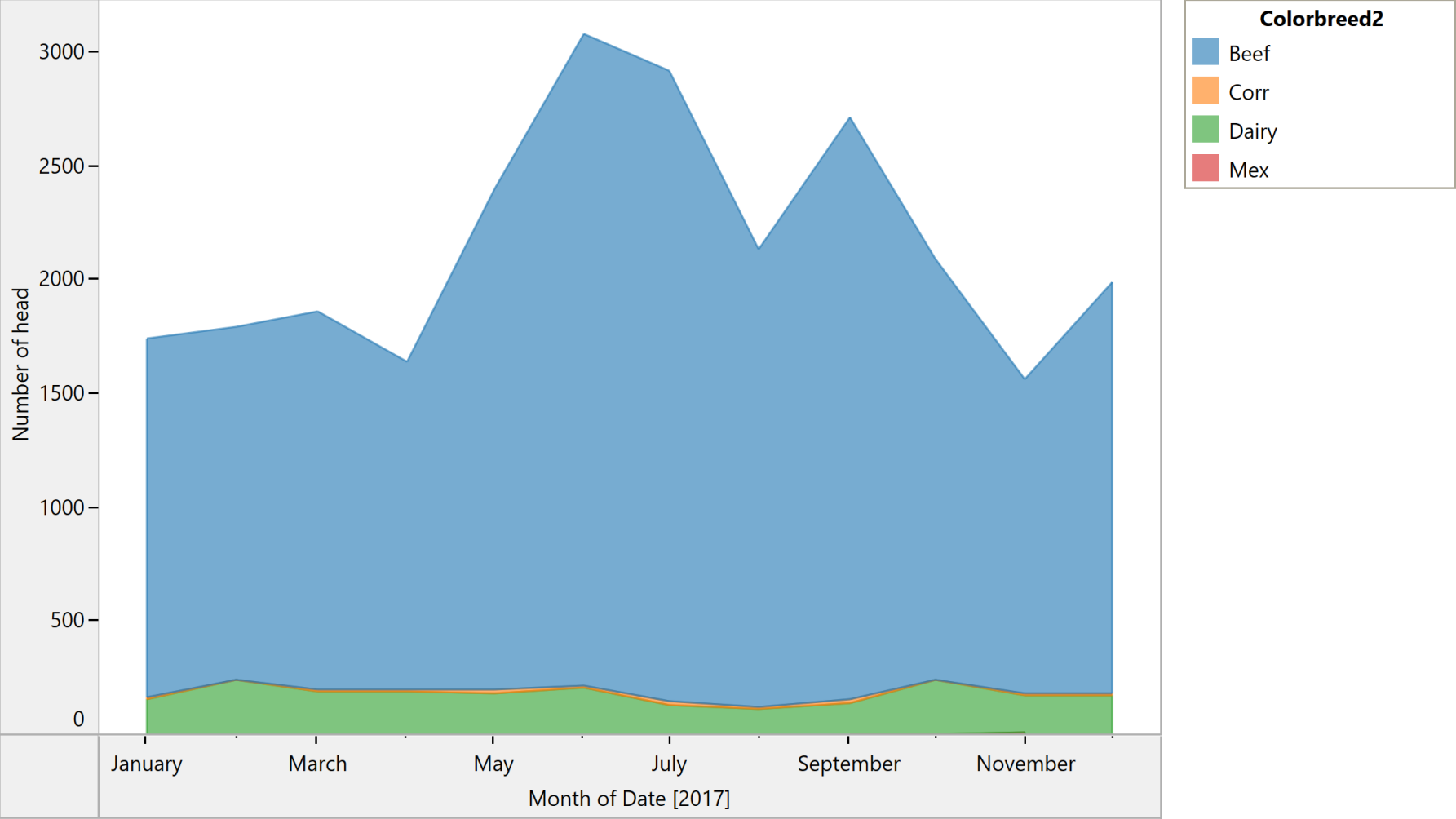
Steers and Heifers leaving CA ranches or dairies by month for 2017
(excludes animals moving for breeding, herd development or rodeo)



Cows leaving CA ranches and dairies by month
(excludes herd development, breeding and rodeo)



All cattle direct marketed by producer by month 2017
(includes cattle with meat sold by third party with cattle finished on ranch)



Where are
beef cattle
leaving
ranches
going?

Steers and Heifers (Calves and Yearlings- 1 m head)		
Where	Head	
Auction	323,000	32 %
Direct	17,000	2 %
Wholesale	6,000	<1%
On feed in	246,000	57 %
On feed out	323,000	
Grass out	116,000	12 %

Beef cows (100,000 head)		
Where	Head	
Auction	77,000	77%
Direct	3,000	3%
Wholesale	17,000	17%
On feed	3,000	3 %

Cows		head
Grass out of state		50,000

Where do cattle go that leave CA?

Grass Out of State

Oregon

Nevada

Wyoming

100,000 head +

22,000

9,000

On Feed Out of State

Colorado

Nebraska

Kansas

Texas

38,000

36,000

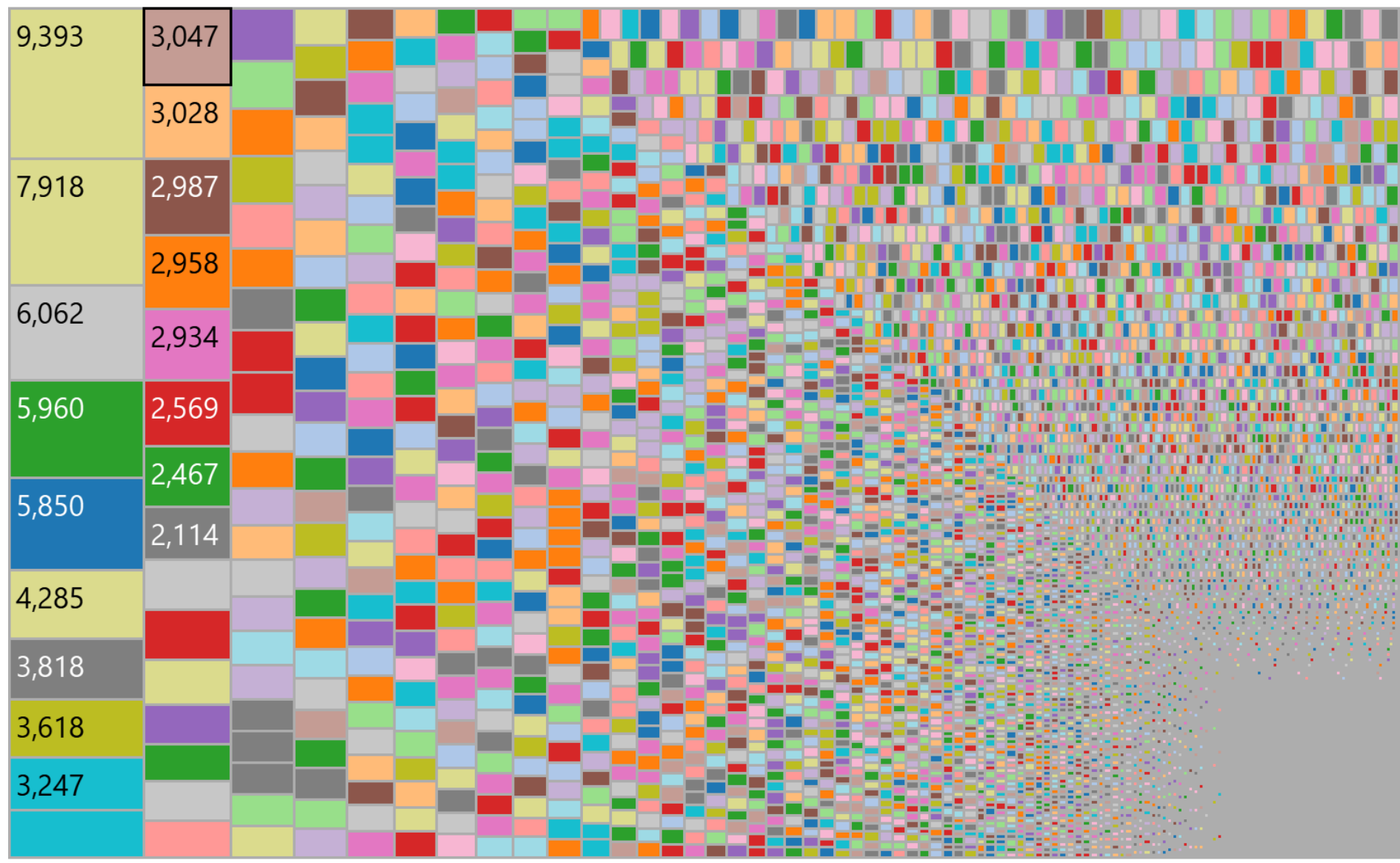
29,000

20,000

Participation in Beef Production (number of producers)

- Total Number approx. 16,000
 - Cow-calf 9,000
 - Stocker 4,500
 - Marketing Direct 700
 - Auctions 29
 - Registered Feedlots 14
 - Slaughter Plants 17

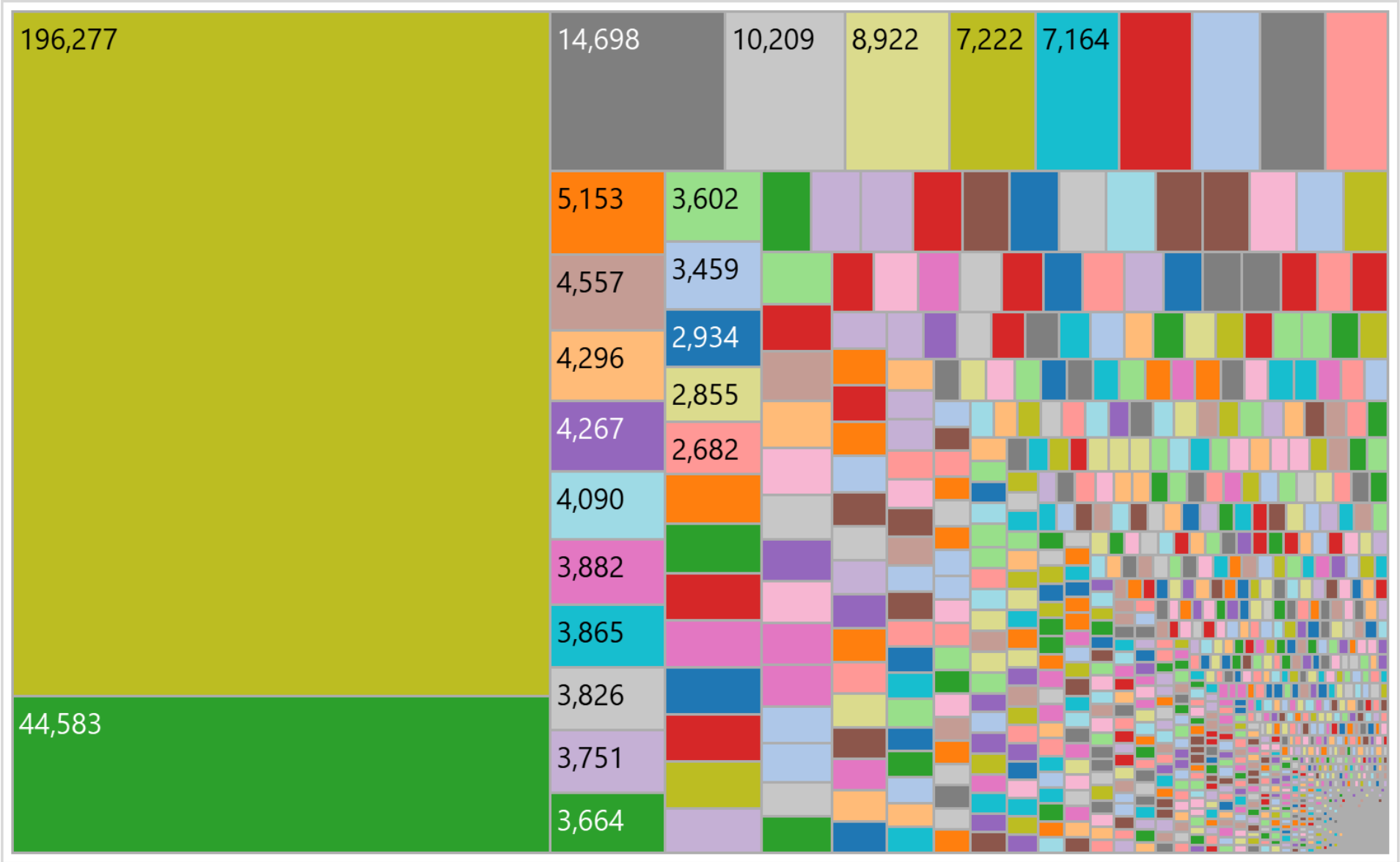
Beef producers selling cattle or moving cattle out of state (not to feedyards or slaughter) number of head moved or sold in 2017



Summary

Count:	13544
SUM(NumberOfhead)	
Sum:	545,546
Average:	40.28
Minimum:	1
Maximum:	9,393
Median:	8.00

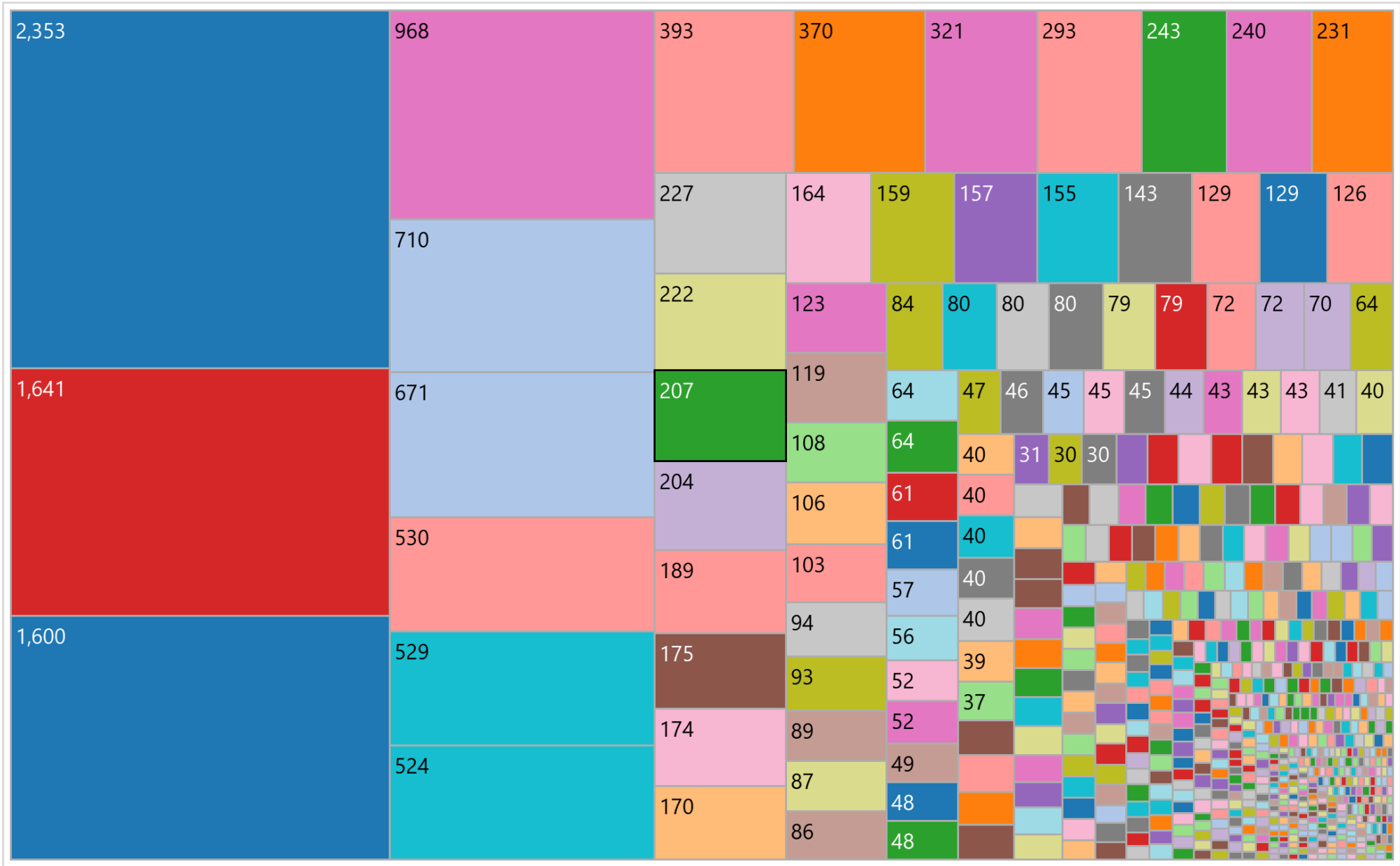
Beef producers with cattle on feed or slaughter
(number of head per year)



Summary

Count:	1570
SUM(Numberofhead)	
Sum:	616,111
Average:	392.43
Minimum:	1
Maximum:	196,277
Median:	37.50

Beef producers direct marketing (number of head sold in 2017)



Summary

Count:	705
SUM(NumberOfhead)	
Sum:	20,435
Average:	28.99
Minimum:	1
Maximum:	2,353
Median:	2.00