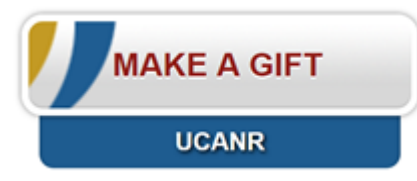


### Development Services Unit

We provide funds development services for UC ANR. Services include:

- Providing online giving platforms, annual fundraising campaigns, one-on-one assistance for major fundraising campaigns, and gift processing (including transfer to use accounts).
- Endowment set-up and reporting.
- Overseeing support group compliance and helping offices with management of fundraising volunteers and groups.
- Producing donor stewardship materials and campaign materials.
- Providing assistance with policy issues while working closely with UC Institutional Advancement.
- Managing the donor database for UC ANR, ensuring compliance with UC, State and Federal fundraising policies.



### The California 4-H Foundation

Since 1971, the California 4-H Foundation staff and Board of Directors has been dedicated to raising private funds to support the California 4-H Youth Development Program. A separately incorporated 501(c)(3) organization and recognized University of California Support Group, the Foundation's employees are employees of UC ANR, managed under the Development Services umbrella.

### Meet the Team



**Top row:** Scott Brayton, Major Gift Officer; Greg Gibbs, Director of Major Gifts; Kelly Scott, Major Gifts Officer; Tammie Erhard, Operations Manager

**Middle Row:** Tina Wikner, Database Administrator; Tamanna Atcha, Development Associate; Lorna Krkich, Executive Director; Mary Ciricillo, Director of California 4-H Foundation

**Bottom Row:** Andrea Ambrose, Director of Advancement; Emily Delk, Director of Annual Giving

## Who/How to Contact

updated September 2020

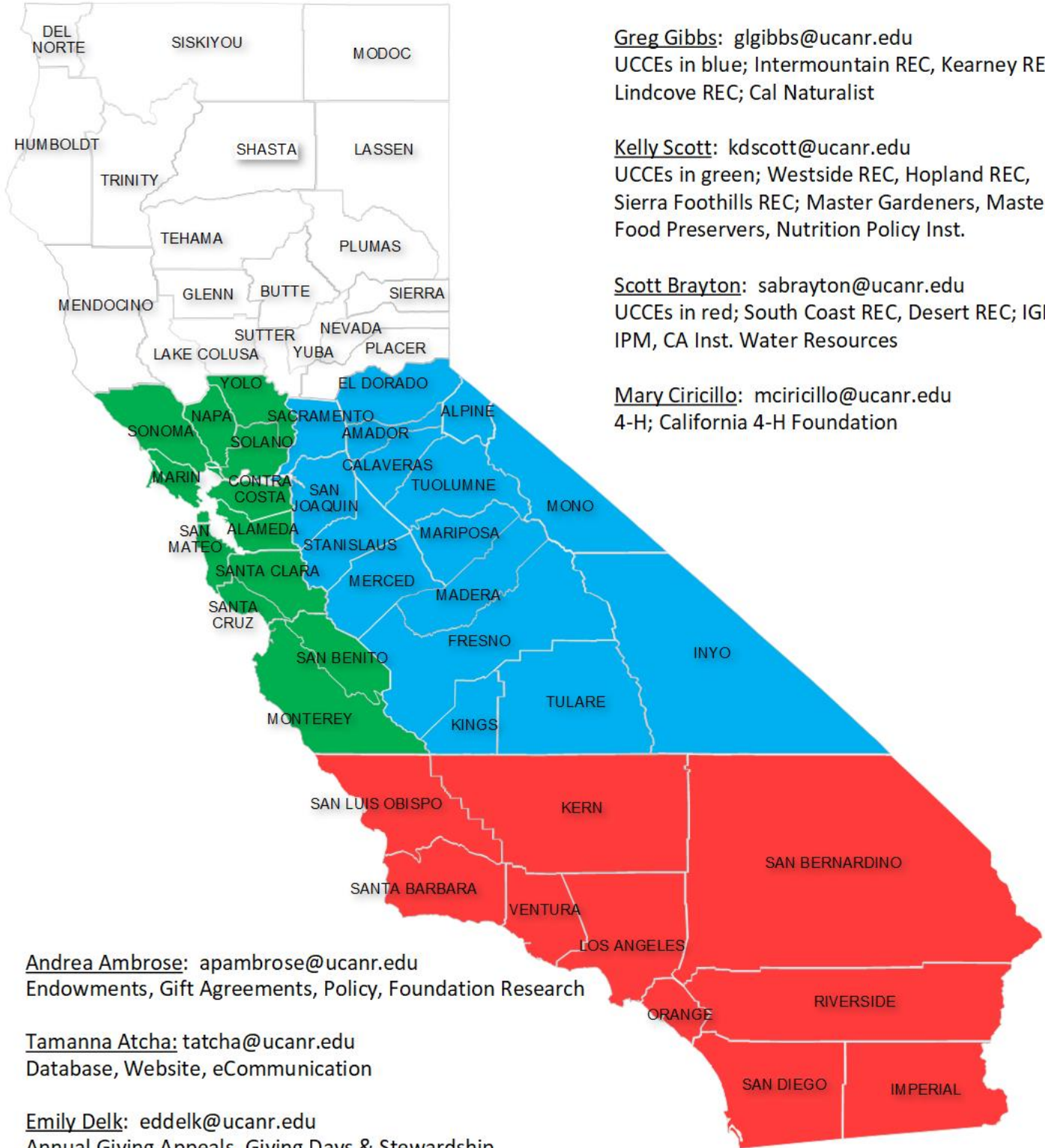
Lorna Krkich: lkrkich@ucanr.edu  
UCCEs in white; Hansen REC; Organic Inst., SAREP

Greg Gibbs: glgibbs@ucanr.edu  
UCCEs in blue; Intermountain REC, Kearney REC, Lindcove REC; Cal Naturalist

Kelly Scott: kdscott@ucanr.edu  
UCCEs in green; Westside REC, Hopland REC, Sierra Foothills REC; Master Gardeners, Master Food Preservers, Nutrition Policy Inst.

Scott Brayton: sabrayton@ucanr.edu  
UCCEs in red; South Coast REC, Desert REC; IGIS, IPM, CA Inst. Water Resources

Mary Ciricillo: mciricillo@ucanr.edu  
4-H; California 4-H Foundation



Andrea Ambrose: apambrose@ucanr.edu  
Endowments, Gift Agreements, Policy, Foundation Research

Tamanna Atcha: tatcha@ucanr.edu  
Database, Website, eCommunication

Emily Delk: eddelk@ucanr.edu  
Annual Giving Appeals, Giving Days & Stewardship

Tammie Erhard: tlerhard@ucanr.edu  
Database, Fund Transfer, 4-H Foundation Accounting

Tina Wikner: cwikner@ucanr.edu  
Database Administrator, Online Giving Management