Effective Websites & Social Media



Maintain a *managed* website.







Content is King

outline it. take it seriously.



Essential Elements

branding

location

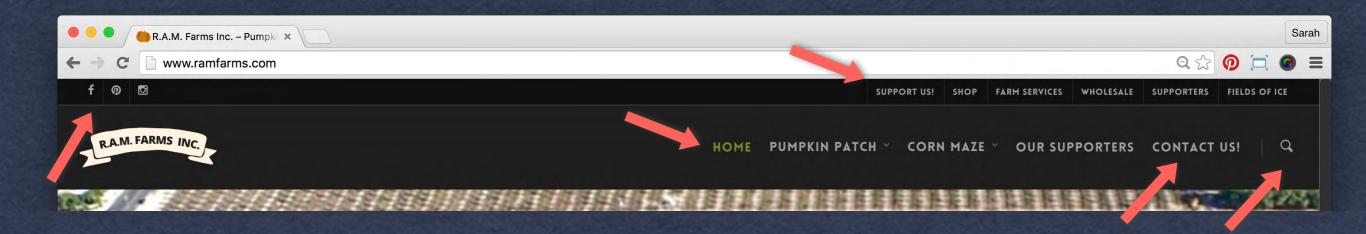
phone #

connect

about

call 2 action

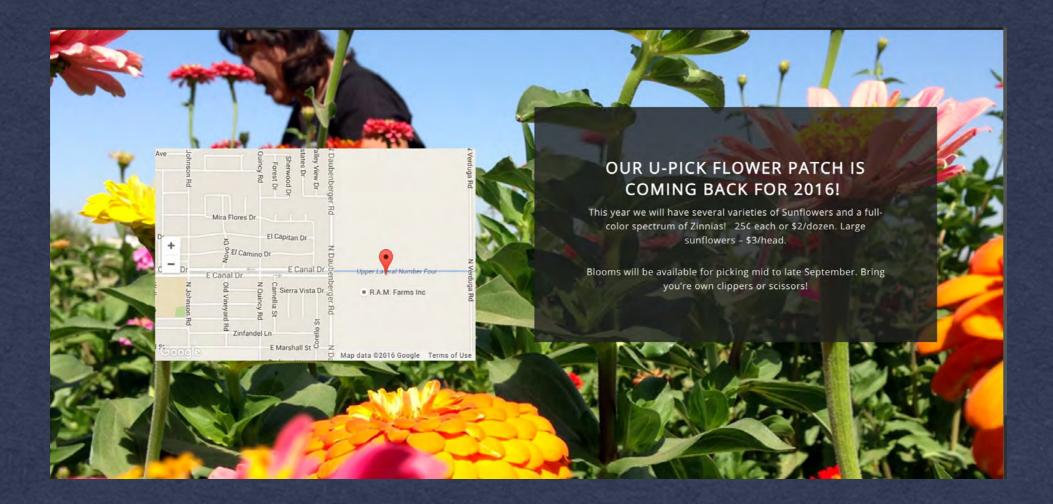
serve up the meat & potatoes!



5

primary navigation. secondary navigation. contact. social media icons. site search.

maps!

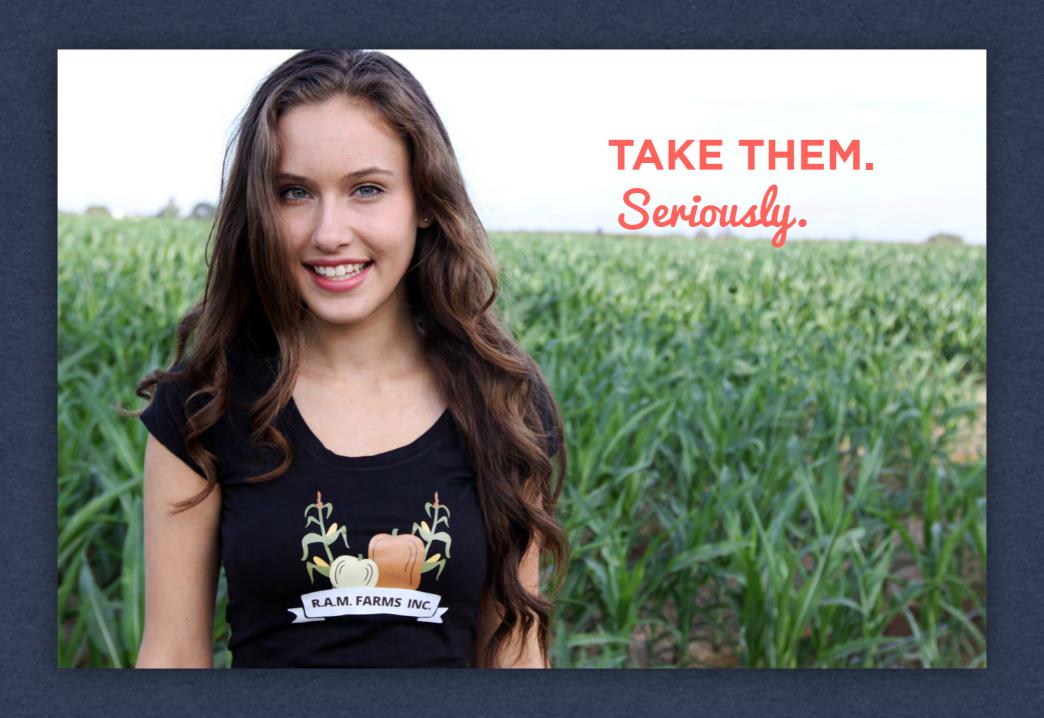


homepage. contact page. directions.

Do I really need a blog?

you definitely need photos

HIGH-RESOLUTION, INTERESTING PHOTOS



do you need any special functionality?

A STOREFRONT? TICKET SALES? KEEP A WISH-LIST!

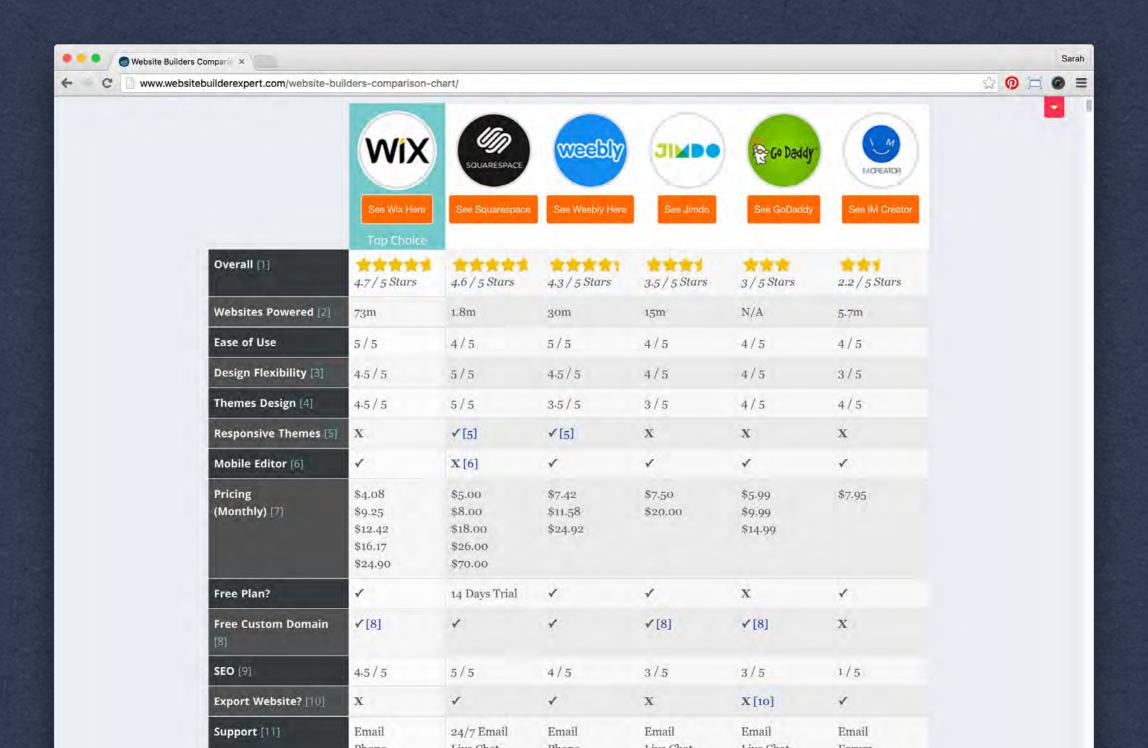
Who's going to build / improve your website?

KNOW WHEN TO HIRE HELP.

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**incrype hash
**elect**/php language_attributes(); 7>
**cheat**/php language_attribut
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D.I.Y.?

CHOSE THE RIGHT PLATFORM FOR YOU.

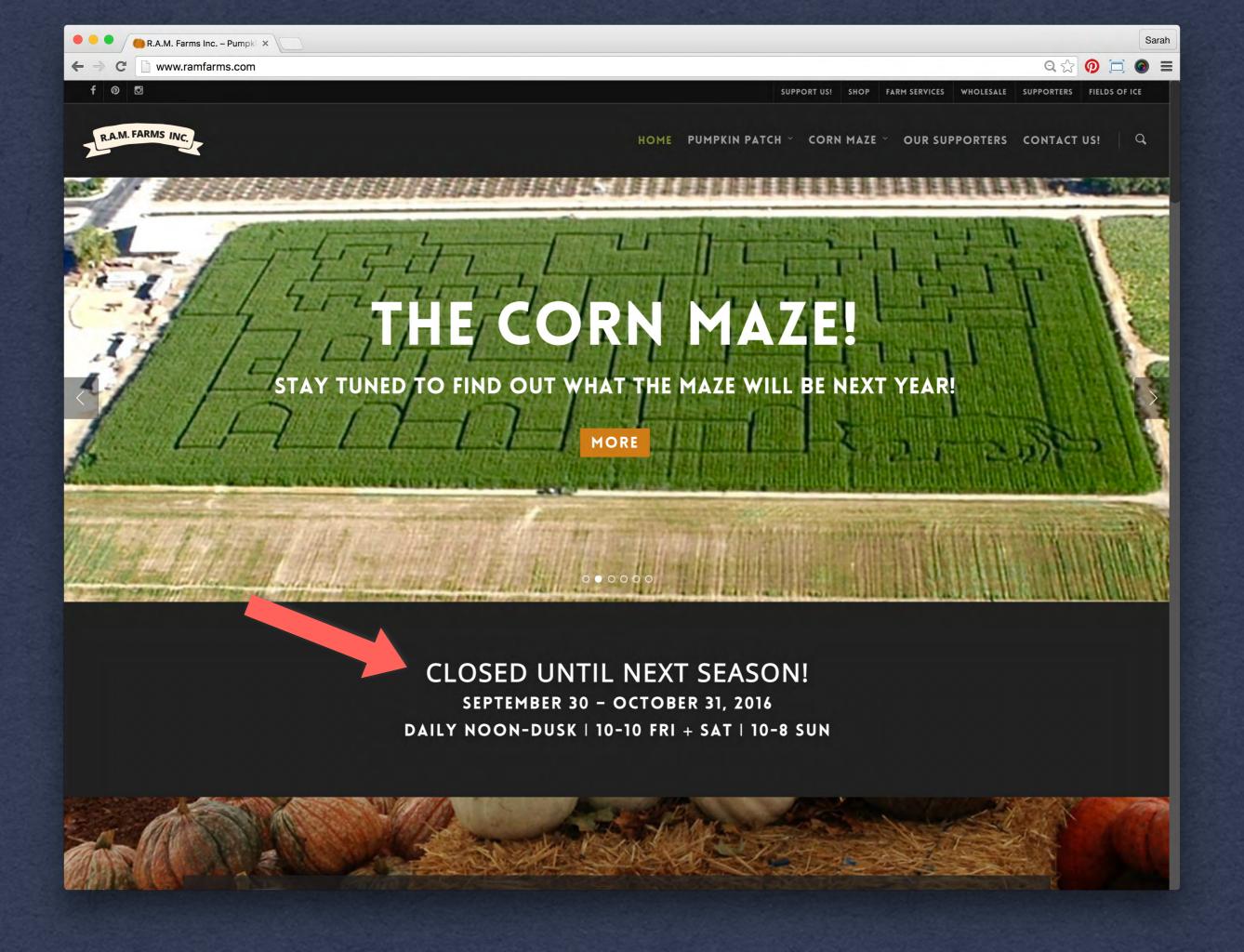


Design

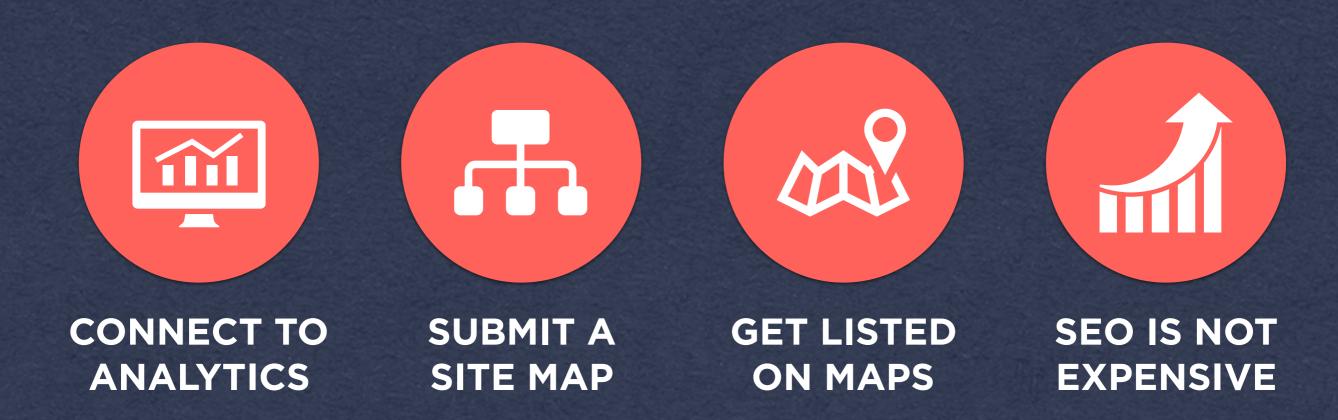
does your online presence tell the story of the experience you offer?

Maintenance may be required.

have a plan.

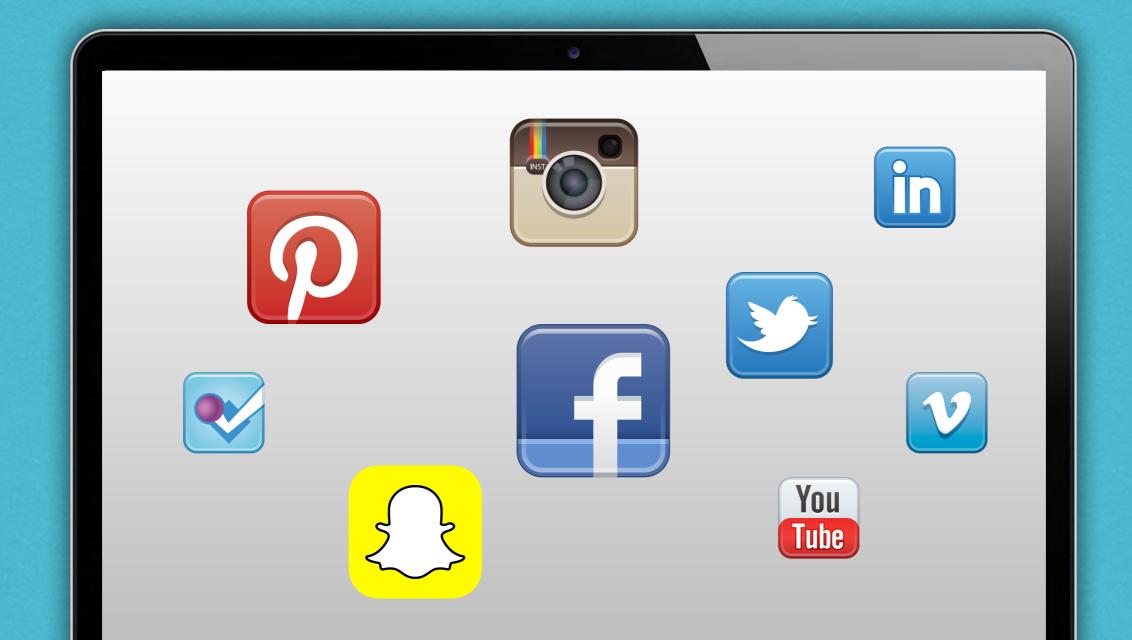


Get with Google.



Social Media

KEEPING AN OPEN DIALOGUE



Find Your Voice







- give the people face.
- 2 have a theme
- #hashtag to your advantage

- go behind the scenes
- 5 Balance
- Use humor. Or appropriate tone

Grow your following organically

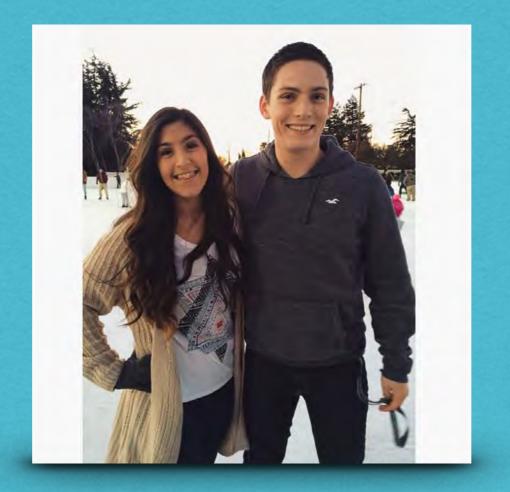
- ENGAGE: LIKE, COMMENT & LINK TO OTHERS
 - PRODUCE VALUABLE CONTENT
 - TELL PEOPLE YOU'RE HERE
 - OFFER PROMOTIONS

Promotions & Giveaways

PROVIDE INCENTIVE!



#RAMFarmsPrizeWInner



#209SKATEDATE





55 likes

ramfarms Buy a tree, Skate for free! Ge your Christmas Tree tonight from us and to 4 family members get to get on the id no additional cost!
Fresh truck load of Ron's Amazing
Christmas Trees arrived today! These

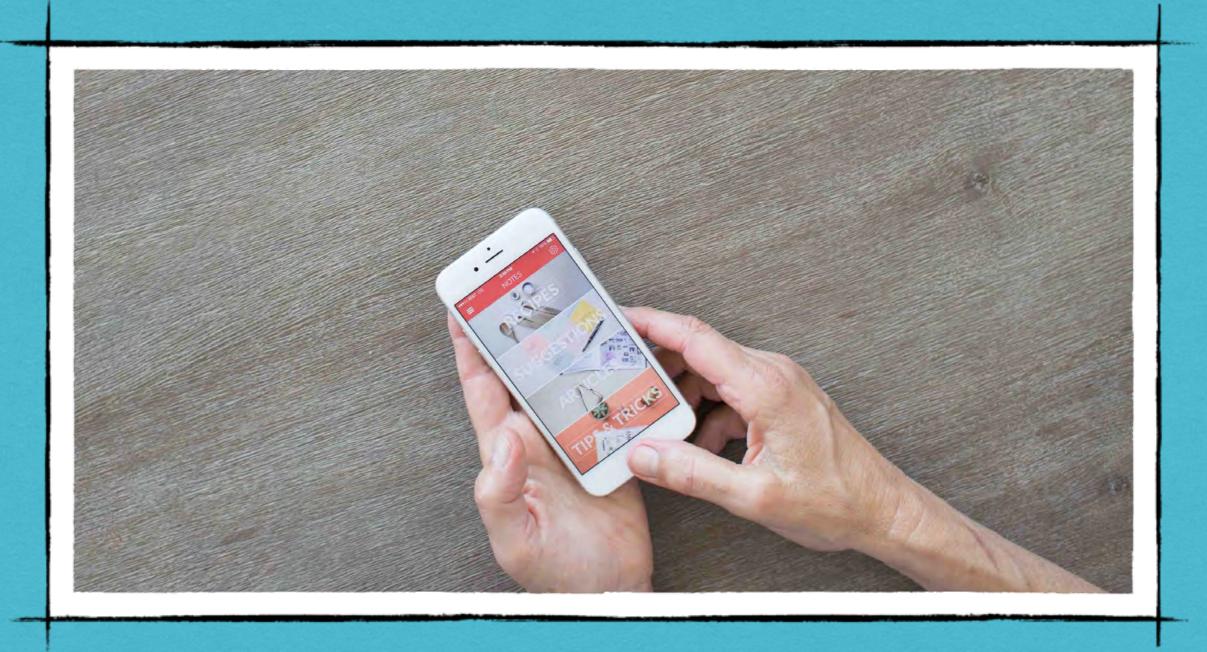
Fresh truck load of Ron's Amazing
Christmas Trees arrived today! These
beauties are hand-selected, helicopter
harvested, and were still in the ground
Saturday morning! Easily the freshest
around. #ramfarms #turlock #fieldsofic
#christmastrees #iceskating

mmandagrace @jaimedarling

BUY A TREE, SKATE FOR FREE

E-Newsletters

STILL USEFUL. REQUIRE CONTENT.



Know When to Interact



An Editorial Calendar SAVE TIME & STAY ON TRACK



Evaluate & Refine

MEASURE PERFORMANCE & INVITE FEEDBACK

Analytics MAKE SENSE. MAKE CENTS.



Always be improving.

a website is a tool

use it appropriately for the job at hand.

THANK YOU.

Questions?