

Census of Ag 2007



Small Farm Trends



Shermain Hardesty Small Farm Workgroup June 11, 2009





Serving California's 68,536 small farms

for 30 years





3 Measures of "Small" Farms



- Number of small farms
- % of all farms that are small
- Number of ethnic minority farmers

Where are the "small" farms? Top 25 Counties

Source: 2007 USDA Census of Agriculture, Table 2

Ranked by number of small and medium farms

Ranked by number of small and medium farms				
County	# Farms w/2007 sales \$10K-\$500K			
Fresno	3,383			
Tulare	2,893			
San Diego	2,544			
Stanislaus	1,968			
San Joaquin	1,842			
Sonoma	1,717			
Riverside	1,414			
Merced	1,310			
Ventura	1,260			
San Luis Obispo	1,157			
Napa	1,037			
Butte	925			
Madera	818			
Kern	732			
Tehama	712			
Sutter	709			
Santa Barbara	699			
Glenn	657			
Mendocino	494			
San Bernardino	440			
Colusa	435			
Yolo	423			
Monterey	419			
Kings	404			
Sacramento	393			

Where are the "small" farms? Top 25 Counties

Source: 2007 USDA Census of Agriculture, Table 2

Ranked by percentage of small and medium farms

Ranked by percentage of small and medium farms					
% Farms w/2007 sales County* \$10K-\$500K		Direct mktg sales as % of total sales-2007			
Trinity	100%	2.8%			
El Dorado	99%	13.8%			
Nevada	99%	4.2%			
Calaveras	98%	1.9%			
Tuolumne	97%	1.0%			
Plumas	96%	-			
Amador	96%	0.7%			
Shasta	95%	1.4%			
Placer	95%	3.8%			
Mariposa	95%	0.3%			
Alameda	93%	0.6%			
Lassen	93%	0.3%			
Tehama	92%	0.6%			
Mendocino	91%	1.0%			
Lake	91%	0.9%			
San Diego	91%	1.1%			
San Luis Obispo	90%	0.8%			
Siskiyou	89%	0.2%			
Humboldt	89%	0.8%			
Contra Costa	88%	2.5%			
Sonoma	88%	0.7%			
Napa	87%	0.3%			
Santa Clara	87%	0.8%			
Yuba	87%	0.6%			
Modoc	86%	0.1%			
All of California 80%		0.5%			

^{*}Only counties with 100+ farms

Where are the minority operators? Top 25 Counties

Source: 2007 USDA Census of Agriculture

Ranked by number of minority principal operators (POs)

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County California	Total Minority POs-2007 6012	% Minority in county-2007	% Minority incl. Hispanics-2007			
Fresno	1044	17%	35%			
San Diego	421	6%	19%			
Tulare	372	7%	27%			
Riverside	271	8%	22%			
Sutter	263	21%	29%			
San Joaquin	242	7%	14%			
Madera	217	13%	23%			
Merced	213	8%	21%			
Stanislaus	203	5%	16%			
Los Angeles	185	11%	24%			
Ventura	184	8%	21%			
Kern	163	8%	19%			
San Bernardino	139	10%	23%			
Butte	135	7%	15%			
Santa Clara	133	12%	24%			
San Luis Obispo	120	4%	12%			
Sacramento	118	8%	17%			
Monterey	109	9%	29%			
Placer	94	6%	11%			
Santa Barbara	90	6%	19%			
Yuba	90	11%	17%			
Sonoma	90	3%	9%			
Yolo	89	9%	17%			
Tehama	79	5%	14%			



- "Small" farms are located throughout the state— Central Valley, coastal regions, foothills
- Farms in the foothills and intermountain region are likely to be "small"
- Farms in counties bordering urban centers tend to be "small"
- Counties in the Central Valley and Southern California are more like to have large numbers of minority farmers